

## DELTA INSURANCE NEW ZEALAND



### Specialist underwriters for niche products

- > Specific requirements
- > Modern exposures
- > Effective, relevant cover



### Coverholder at Lloyd's

- > The promise of quality
- > 325 years of service
- > World's leading insurance market



### A broad base of clients

- > Small business
- > Listed corporations
- > Government agencies



### Proudly locally owned

- > It's good to know you're dealing with a local company and local people making the decisions



### Local claims experts, local solutions

- > Exceptional customer experience
- > Solution finders



### Expert partnerships

- > Domestic & international experts deliver tailored crisis management solutions for your peace of mind



### Say no to the status quo

- > Customer-focused innovation so you have insurance that works for you



### Risk management champions

- > We can also help you with preventive risk management solutions

## DELTA INSURANCE GROUP



Asia Pacific



- > New Zealand HQ
- > Singapore
- > Australia



**30,000**  
Risks Covered

### OUR VISION

We embrace change to make the world a safer place.



### OUR MISSION

We give you the confidence and security to succeed.



### OUR VALUES

We do the right thing.



We're passionately curious.



We're at our inspirational best when we collaborate.



We're proactive, we're nimble, we're entrepreneurial.



We enjoy the journey and celebrate it.



**OUR UNDERWRITING PHILOSOPHY**

**Continual policy evolution**



- › Market changes
- › Remove ambiguity
- › Legal precedent

**Superior cover**



- › Comprehensive expansion of sections

**Proactive focus on prevention**



- › Best practice risk-mitigation strategies
- › Pre-loss partnerships

**100% local expertise**



**Strong capacity partnerships**



- › Allied World
- › Antares
- › Tokio Marine Kiln

Coverholder at **LLOYD'S**

**When our clients make a claim, we have a reputation for considered advice and a swift and fair outcome.**

**We view our role as risk mitigators as well as insurers as part of an evolving global trend towards incident prevention.**

**OUR CLAIMS PHILOSOPHY**



**A tripartite collaboration**

- › Insured customer
- › Insurance intermediary
- › Delta Underwriting



**Problem solvers**

- › Individualised response
- › Understand commercial realities
- › More than just paying the claim



**100% locally handled**

- › Local claims handling authority



**Claims experts**

- › Inhouse legal expertise
- › Commercial focus



**Customer focus**

- › Easy to lodge claim
- › Direct access to the Delta Claims team



**Tailored response**

- › We ensure the right vendor works on the right claim

**OUR CREDENTIALS**



Delta Insurance New Zealand and Delta Property Insurance are Lloyd's Coverholders. Lloyd's financial strength ratings are AA- (Very Strong) with Standard & Poor's (S&P), A+ (Superior) with A.M. Best, AA- (Very Strong) with Fitch Ratings, AA- (Very Strong) with Kroll Bond Rating Agency (KBRA).

Delta Insurance New Zealand and Delta Property Insurance have PA-2 Excellent Performance Assessments from AM Best.